



## Assured Open Source Solution Outcomes

Enterprise automation, enterprise collaboration and community, enterprise content management and web content management solutions by 1Tech

## Superior business results achieved with open source solutions

Today, many businesses, government agencies and other organisations use business application software solutions from proprietary vendors which are often expensive, difficult to deploy and costly to maintain. Many of today's systems were built well before most institutional IT infrastructure components and standards that we now take for granted were developed.

To gain a competitive advantage, organisations must adopt solutions delivered from open source software.

The main benefit from adopting open source software is a lower total cost of ownership which allow budgets to be directed into strategic business process improvements.

Enterprises turn to 1Tech to help them implement open source business solutions. 1Tech has the widest range of services, the deepest technical expertise, and the most thorough real world experience in open source solutions integration. 1Tech offers a range of solution suites that can be optimised for each customer's unique requirements and existing infrastructure. We have a range of solutions that can be customised, combined or, if they meet your needs, delivered straight from the box.

Given the breadth and depth of both our open source and development expertise, we can rapidly and effectively deliver the most powerful solutions available.

In our time we have delivered solutions to the following sectors:

- Automotive
- Financial Services
- Government
- Insurance
- Media
- Pharmaceutical
- Public Sector
- Technology
- Telecommunications

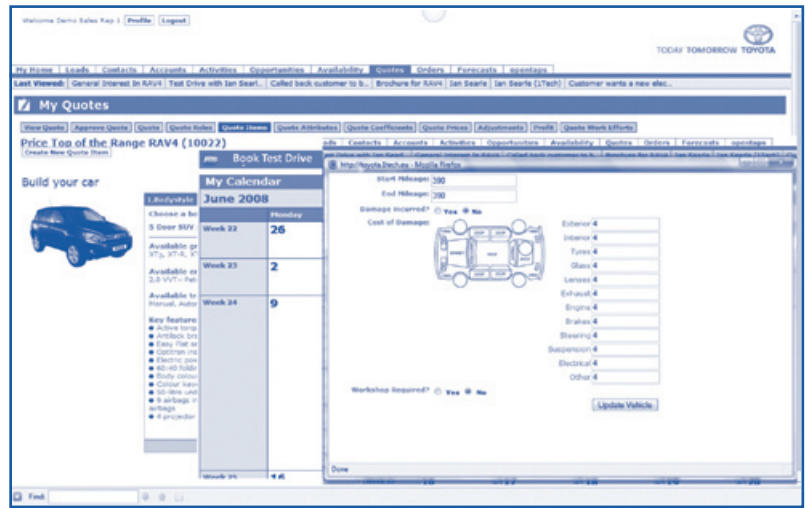
1Tech deliver assured open source solution outcomes using best of breed open source components. Our core solution suites are featured below:

- Enterprise Automation
  - E-Commerce
  - Enterprise Resource Planning (ERP)
  - Customer Relationship Management (CRM)
  - Sales Force Automation (SFA)
- Enterprise Collaboration and Community
  - Portals
  - Intranets, Extranets
- Enterprise Content Management
  - Document Management
  - Records Management
- Mobile Applications
- Web Content Management

## Enterprise Automation

1Tech provide organisations with enterprise automation suites that are made up of carefully selected components from capabilities such as enterprise resource management (ERP), e-commerce, customer relationship management (CRM) and sales force automation (SFA) capabilities. 1Tech provide a foundation and a starting point for reliable, secure and scalable enterprise automation solutions.

1Tech can both deploy out-of-the-box (OOTB) ERP, E-commerce, CRM or SFA solutions and implement customisations to address the most challenging business needs. With our enterprise automation solutions in place, you can get started right away and then grow your operations as your business grows, without the huge deployment and maintenance costs of traditional proprietary enterprise automation systems.



## Enterprise Collaboration and Community

Managing projects and facilitating open communication among employees and external users requires a strategic approach to collaboration. Community and collaboration tools within many organisations are either non-existent or based on legacy systems that are difficult and costly to maintain. 1Tech enterprise collaboration and community (ECC) solutions transform organisations from static based internet, intranet and extranet sites into dynamic, collaborative work environments. 1Tech achieve this goal by using an array of open source portal capabilities delivered from best of breed components.

By uniting employees, business partners and other stakeholders into one dynamic, collaborative ecosystem significant benefits are achieved, including accelerated project workflow, greater opportunity for innovation, and optimal brand value through unified messaging across all communication channels. 1Tech's uniquely tailored ECC solutions help increase workflow efficiency, facilitate knowledge sharing and, ultimately, drive innovation and business value.



## Enterprise Content Management

Commercial enterprises and government agencies face significant challenges as they strive to meet a rapidly growing need to manage thousands, sometimes millions, of documents generated throughout the normal course of business operations - all while increasing end-user productivity and lowering IT costs. Through effective digital content management, workflow, enterprise search and retrieval capability, and social media integration, our ECM solutions result in accelerated end-user adoption, increased productivity, cost savings and optimal business value.

1Tech enterprise content management (ECM) solutions transform organisations from often siloed content repositories and static intranets to dynamic, collaborative work environments through assured open source solution outcomes. 1Tech ECM solutions comprise of document management and records management solutions. 1Tech document management solutions provide organisations with all the services necessary for creating, converting, managing, and sharing electronic documents. 1Tech records management solutions provide a secure, auditable environment for creating, declaring, classifying, retaining, and destructing records. Through our records management solutions, organisations can ensure compliance by defining and enforcing policies for records use, storage, and disposition with a legally defensible audit trail

## Web Content Management

1Tech web content management (WCM) solutions simplify web content development, publication and maintenance by enabling business end-users to quickly generate, manage and publish a wide array of content without the need for technical knowledge. With the ability to support multiple channels, streamline access to disparate content repositories across any channel, 1Tech's WCM solution suite will deliver superior business performance through timely content delivery and increased enterprise collaboration.

1Tech can help to leverage an open source WCM solution whether you are migrating from a legacy web content platform or looking to develop a new project from scratch.

## Services

1Tech has the widest range of services, the deepest technical expertise, and the most thorough real-world experience in delivery of open source solutions proven by credible case studies that enforce our position as the number 1 open source consulting company.

Our core services are featured below:

- Consulting
- Architecture and Design
- Project Management
- Development
- Porting
- Integration
- Maintenance
- Support
- Training

Organisations turn to 1Tech to help them implement open source business solutions. 1Tech approaches every engagement as a partnership in which, when we do our job correctly, everyone wins. We offer a full range of services leveraging open source software including support for products and solutions, strategic needs assessment and solution planning, and tactical assistance for deployment.

### The Services You Need

Every customer engagement is different. Some customers want us to manage every aspect of designing and developing a new application, and other customers want our help with system design, training, or support. We have expert consultants, developers, and support engineers available for every aspect of an engagement, and we'll work closely to understand your needs and assemble the best possible team.

### Real-World Know-How

Working with 1Tech team, organisations can leverage best practices gleaned from more than 200 real-world open source business solution deployments, as well as up-to-the-minute training on new open source products and features.

## Expert Change Management

The 1Tech team focus on thoroughly understanding each customer's environment, processes and business challenges. With many years of experience, we know what to look for, what obstacles may exist, and how to ensure projects stay on schedule and on budget. We mitigate the risks associated with deploying new technology by planning for dependencies and identifying strategies to correct potential issues.

## Blueprint for Success

Every 1Tech customer engagement follows a structured and proven 1Tech Solution Delivery Process (1TechOSIM) that is optimised for enterprise deployments of open source business solutions. This process based methodology ensures that the solution vision is documented before development begins and that development proceeds quickly and smoothly, leading to successful solution deployment.

**Stannah**



**National Rail**



**Ealing**

[www.ealing.gov.uk](http://www.ealing.gov.uk)

**Alegro Capital**



**TOYOTA**



**dca**

**Department for  
Constitutional Affairs**  
Justice, rights and democracy



**Ministry of  
JUSTICE**

**mBlox**



**ACE COMM**  
Innovate. Deliver. Profit.



**EISV international**  
building global friendship

**HSBC**



**SeLogger**  
t.com

## Customers

Our Success, unlike many other companies, is not determined by how much profit we make, but instead it is gauged on how long we retain our customers. Our business strategy is not to sell a one-off solution, but to create and maintain a long-term, equal customer relationship.

Because 1Tech creates flexible solutions based on business requirements, we can integrate and optimise open source technology based on industry, business process, regulatory issues or any other criteria. Given the breadth and depth of both our open source and development expertise we can rapidly and effectively deliver the most powerful solutions available.

1Tech customers range from enterprises to government agencies, located around the world. We are recognised as the partner of choice with a number of high profile demonstrable case studies - 96% of our customers are referenceable. For further information on our case studies please visit [www.1tech.eu](http://www.1tech.eu)



ENTERPRISE ARCHITECTS

kizoom



tcn  
your voice everywhere

THE GRASS ROOTS GROUP  
→ inspiring people, stimulating results

innodist

Cahill May Roberts 

1Tech

## Open Source Expertise

- Alfresco
- Android
- JasperReports
- Liferay
- MuleSource
- OFBiz
- OpenCMS
- Opentaps

We have identified and partnered with some of the best open source projects and companies which helps us deliver better solutions to our clients

### Assured open source outcomes possible through valued partnerships

1Tech partners with the leading vendors in the open source community to deliver extensive technical support, provide enterprise-grade open source solutions, and advance the use of open source software through innovation and community leadership.

We have identified and partnered with some of the best open source projects and companies which helps us deliver better solutions to our clients. When we look for open source components, we look for vibrant, growing communities with a strong core of developers and solutions that are supported the way enterprises expect. Please refer to our partner listing below for more information.



Alfresco is the leading open source alternative for enterprise content management. It is the first company to bring the power of open source to the enterprise content management market, enabling unprecedented scale and a much lower total cost of ownership than proprietary systems. Alfresco was founded by a team of content management veterans that includes the co-founder of Documentum, John Newton, and former COO of Business Objects, John Powell.

1Tech is a consulting partner for Alfresco. We offer expert architectural, design, customisation, integration and support services for the Alfresco platform. Visit [www.alfresco.com](http://www.alfresco.com)



Android is a mobile operating system platform running on the Linux kernel. It was initially developed by Google and later the Open Handset Alliance. It allows developers to write managed code in the Java language, controlling the device via Google-developed Java libraries.

1Tech promote android as the open source mobile phone platform of choice, delivering superior business applications that exhibit functionality like collaboration, social networking and document management. 1Tech have a vast experience in the delivery of many types of mobile phone applications and are a recognised leader for their work with the platform. Visit [www.android.com](http://www.android.com)



Liferay, Inc. is the provider of the leading Java open source enterprise portal, and offers full professional services, support and training for Liferay Portal. Liferay Portal is well regarded for the following: its usability; out-of-the-box content management, web publishing, and collaboration tools; broad compatibility with major technologies; and powerful developer tools. Support for SOA through web services, enterprise service bus and workflow makes Liferay an ideal framework for integrating applications, building intranets, publishing to the web and creating collaborative web 2.0 communities. As a Certified Service Partner and with many previous experiences of delivering solutions, 1Tech have accumulated deep expertise in Liferay Portal. Our portal solutions provide robust, easy-to-maintain and cost-effective alternatives to proprietary applications. Visit [www.liferay.com](http://www.liferay.com)



The Apache Open For Business Project (OFBiz) is a foundation and starting point for reliable, secure and scalable open source enterprise automation software projects. By open source enterprise automation we mean: open source ERP, open source CRM, open source e-business / e-commerce, open source SCM, open source MRP, open source CMMS/EAM, and so on.

As a preferred service partner, 1Tech offers award winning ERP, CRM and SFA solutions on the OFBiz platform. With deep experience from over 20 previous engagements in architecting, designing and implementing OFBiz solutions, we are able to deliver superior and cost-effective solutions. Visit [www.ofbiz.org](http://www.ofbiz.org)



OpenCms is a professional, easy to use open source website content management system. OpenCms helps content managers worldwide to create and maintain websites fast and efficiently. OpenCms provides powerful features especially suited for medium and large enterprise internet or intranet applications.

OpenCms is a Java and XML based system, completely built from open source components. This means OpenCms be deployed on almost any existing IT infrastructure without high licensing costs.

1Tech is a premium professional solution provider for OpenCms. 1Tech are able to leverage almost 40 previous experiences of implementing OpenCms solutions. We offer deployment, customisation, integration and support services for the OpenCms platform. Visit [www.opencms.com](http://www.opencms.com)



Opentaps is a tier 1 open source ERP and CRM suite which incorporates several open source projects, including Apache Geronimo, Tomcat, and OFBiz for the data model and transaction framework; Pentaho and JasperReports for business intelligence; Funambol for mobile device and Outlook integration; and the opentaps applications which provide user-driven applications for CRM, accounting and finance, warehouse and manufacturing, and purchasing and supply chain management.

1Tech are a certified opentaps services provider ensuring high quality and cost effective delivery of open source ERP, CRM and SFA solutions. 1Tech are able to leverage over 20 previous experiences of implementing opentaps solutions. Opentaps certified services providers are professional services organisations which work with Open Source Strategies Inc (opentaps creator) in a collaborative partnership to deliver high-quality, cost-effective open source enterprise software to their clients. Visit [www.opentaps.org](http://www.opentaps.org)

# About 1Tech

1Tech is an award winning leading international consulting and systems integration firm specialising in the design and assembly of open source solutions that deliver superior business performance.

With offices in the Europe, USA and Asia, 1Tech serves clients across a wide range of industries. Our clients include British Telecommunications, MBlox, Ventraq, TCN Broadcasting, Toyota and a wide selection of UK government departments.

1Tech delivers assured open source outcomes that help businesses keep IT costs down, ensuring that funds can be directed to more critical business functions. By teaming with an open source application provider like 1Tech, customers get more of the functionality and integration they're looking for, customised for their needs and at a lower cost, resulting in a dramatically improved ROI.



# 1Tech

## Contact Information (HQ):

1Tech Ltd  
29 Harley Street  
London  
W1G 9QR  
United Kingdom

Tel: +44 (0) 845 644 0945

Fax: +44 (0) 845 644 0946

Visit: [www.1tech.eu](http://www.1tech.eu)